

# Associate Development Director Manchester

Candidate Pack



# Tritax Big Box

## ABOUT US

As a FTSE 100 business and owners of the UK's largest logistics development and investment portfolio, we can provide established and emerging businesses with the space they need to succeed. We are experts in UK logistics real estate, delivering millions of sq ft of high-quality, sustainable industrial and logistics warehouse space each year.

We proactively manage our 100+ core assets – from small to big boxes – using our sector specialism and deep market insights to stay ahead of trends and meet our clients' evolving needs. Our approach is personal and hands-on, focused on leaving positive long-term legacies.

We deliver modern, thoughtfully designed buildings for our clients in prime UK locations through our unmatched logistics land and property portfolio. Ideally located for people, power and connectivity, our modern, high-quality logistics buildings are in the UK's most in-demand locations. We have land ready to be released, sites under development or can find you space in our evolving portfolio. So, wherever you are in your journey, we can work together to find the right building to meet your location, specification and timing needs.

## OUR PURPOSE

'We Create  
Critical Infrastructure to  
Accommodate the Future'

Critical Infrastructure... because our buildings are vital to keep the UK's businesses operating and growing every day.

Accommodate... not only because our buildings are literal accommodation for businesses, but we are accommodating to our clients in them, helping them grow and run their businesses more sustainably.

The Future... because this is where growth is and where we need to focus on with our clients.

## OUR VALUES

Our core values are critical to our approach. We are committed to doing the right thing for all our stakeholders and the communities we operate in.

## CONVICTION

We make high-conviction decisions founded on proprietary, data-driven insights.

## RELATIONSHIP DRIVEN

We take a personal, hands-on approach, getting to know our stakeholders so we can deliver on their ambitions.

## RESPONSIBLE

We aim to create long-term value for our clients, investors and the communities where we are based.

# Employee Benefits

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## The Basics

- 29 days leave per annum (inclusive of 4 for Christmas shutdown)
- 6.2% of salary contribution to private pension of choice
- Private medical cover
- Life Assurance scheme
- Annual health assessment
- 2 volunteering days per year
- Holiday Buy Scheme (up to 5 days)
- Dog-friendly offices
- Early finish on paydays
- Flexible working when needed – WFH

## Learning & Development

- Full induction plan and peer support programme.
- You will have regular one to one's with your line manager followed by mid and end of year performance reviews.
- Company training– made up of technical seminar and wider personal development.

## Colleague Engagement

- Colleague events
- Employee Voice Survey

# The Role

## Purpose of the Role

*Do you have what it takes?*

We have an exciting opportunity for an individual who thrives in a fast-moving, commercially driven environment.

The successful candidate will join our Manchester team working alongside our talented and experienced Property Team, learning from some of the best in the business!

This role requires ambition, tenacity, sound judgement under pressure and a strong sense of personal ownership.

You will partner with Development Directors and senior stakeholders across the full development lifecycle: from the identification and initial financial feasibility of new schemes; securing consents through the planning process, to appraising, building-out and letting of our large-scale buildings.

Some land acquisition and/or industrial development experience would be useful. Experience of carrying out detailed financial appraisals, understanding technical and legal due diligence and the ability to engage with consultants whilst managing a varied and changing workload would be advantageous.

You will be a natural networker, a genuine team player and have an eye for detail with excellent communication, numerical and written skills.

You will ideally already have your own network of industry contacts (either rural land, development, industrial and logistics) and have an enthusiasm for property and acquiring new opportunities, both strategic land and near-term development opportunities.

Above all else you will have an eye for a deal.

## The Ideal Candidate:

We welcome applications from all surveying backgrounds. If you have a desire to be involved in the full development process, we would like to hear from you.

This is a high-paced, delivery focussed role within a commercially ambitious environment.

The ideal candidate will have a high level of resilience, drive and determination. You will be comfortable operating with pace and accountability.

You should have a good knowledge of the development process, the ability to engage with consultants and manage a varied and changing workload, an aptitude and desire to learn and an ability to self-manage.

In return, it offers significant exposure and the opportunity to make a tangible impact. This has the potential to be a career defining role for the right candidate. We will provide a competitive remuneration package with opportunities for career progression and unlimited bonus potential.

You will receive support to develop your skills and accelerate your career with the aim of ultimately taking full responsibility for projects alongside the Development Directors from inception to completion.

You will primarily be based in our Manchester office with some travel required on occasion to the Northampton and London offices and sites.

# Our People

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## Simon Dixon **Development Director**

Simon is a qualified Chartered Surveyor with over 30 years of commercial property experience. Simon has worked at TBBB for 10 years. He has undertaken numerous commercial developments with a regional construction company and national developer. Simon specialises in large logistics, manufacturing and mixed-use schemes primarily across the M62 corridor, but he has also undertaken city centre and retail led developments.



## Kate Howe **Development Director**

Kate is a qualified Chartered Surveyor with over 17 years of commercial property experience. Kate joined in 2022, and has delivered residential, industrial and mixed-use development across the UK.



# Your Application

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## How to apply and what your application should include

Please email your CV, along with a covering letter which explains why you would be suitable for the role to:

Michelle Steele, HR and Operations Manager at: [michelle.steele@tritaxbigboxdev.co.uk](mailto:michelle.steele@tritaxbigboxdev.co.uk)

If you have any questions about the appointment or the process, please do not hesitate to contact Michelle Steele.

# Contact Us

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## Northampton Office

Grange Park Court  
Roman Way  
Northampton  
NN4 5EA  
T +44 (1604) 330 630

## Manchester Office

4th Floor  
Victoria Buildings  
Albert Square, 1-7 Princess Street  
Manchester  
M2 4DF  
T +44 (161) 297 3000

## London Office

72 Broadwick Street  
London  
W1F 9QZ  
+44 (0)20 7290 1616

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